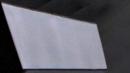






Container Shortage Webinar



01/12/2021

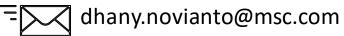




DHANY NOVIANTO

Managing Director MSC INDONESIA





THE MSC GROUP OF COMPANIES

CARGO DIVISION









PASSENGER DIVISION













SNAV





CARGO DIVISION

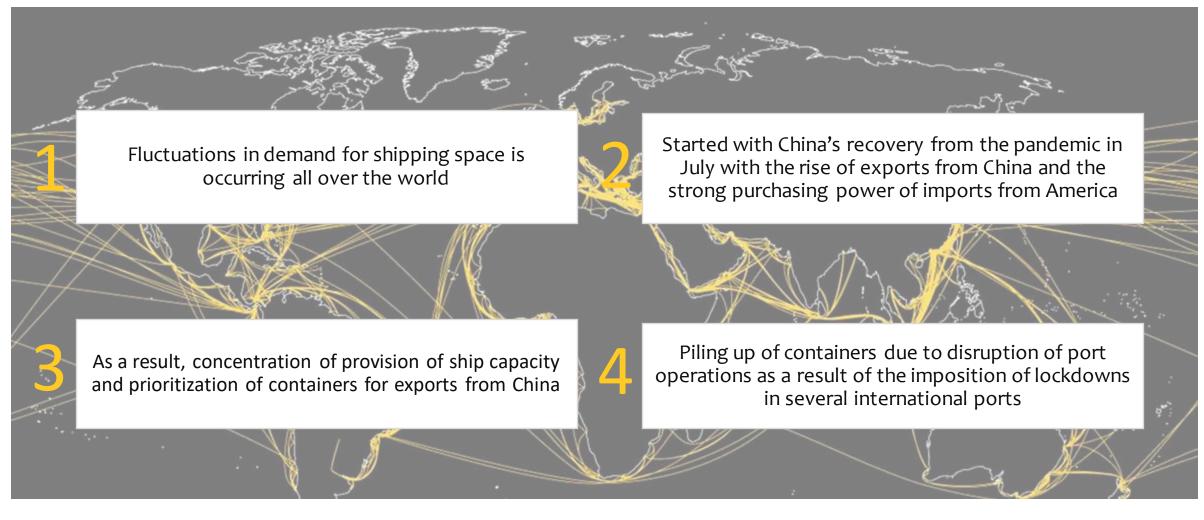
- 560 vessels
- 200 routes
- 500 ports of call
- 62 terminals
- **21** million TEU carried annually
- 493 offices
- 155 countries



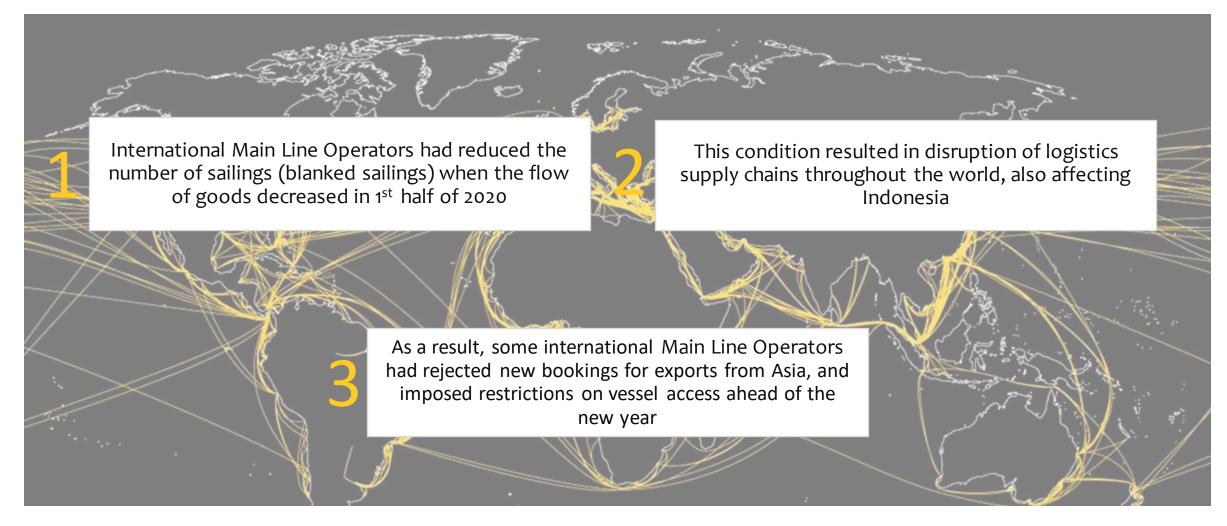
MSC'S BUSINESS FOOTPRINT IN INDONESIA











DEMAND FOR CONTAINERS AT INDONESIA'S MAIN PORTS



From December 2020 to March 2021, the containers needed for shipment at the main ports of Indonesia are estimated to be 16,573x20DC, 2,826x40DC and 29,789x40HC, with the breakdown:

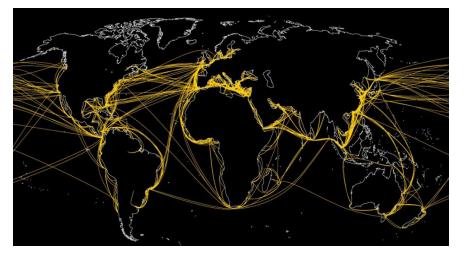
MONTH /			Pelabuhan	Type 20DC	Type 40DC	Туре 40НС		
YEAR		Belawan	7,613	362	1,740			
Dec 2020	4,628	692	8,076	Semarang	2,513	508	2,814	
Jan 2021	4,250	743 7,514		Surabaya	1,302	531	1,415	
Feb 2021	3,642	717	6,662	Jakarta	3,812	1,405	22,796	
1002021	5,042 /17 0,002	Makassar	0	0	196			
Mar 2021	4,053	674	7,537	Pontianak	1,089	0	0	

* Based on data from the Coordinating Ministry for the Economy in Indonesia

EXPORT DESTINATIONS FOR CONTAINERS FROM INDONESIA'S MAIN PORTS

In the period from December 2020 to March 2021, we can map the "long haul destinations" and "short haul destinations", as follows:

Destination	Type 20DC	Type 40DC	Type 40HC		
Long haul	5,084	1,389	11,761		
Short haul	11,484	1,437	18,028		

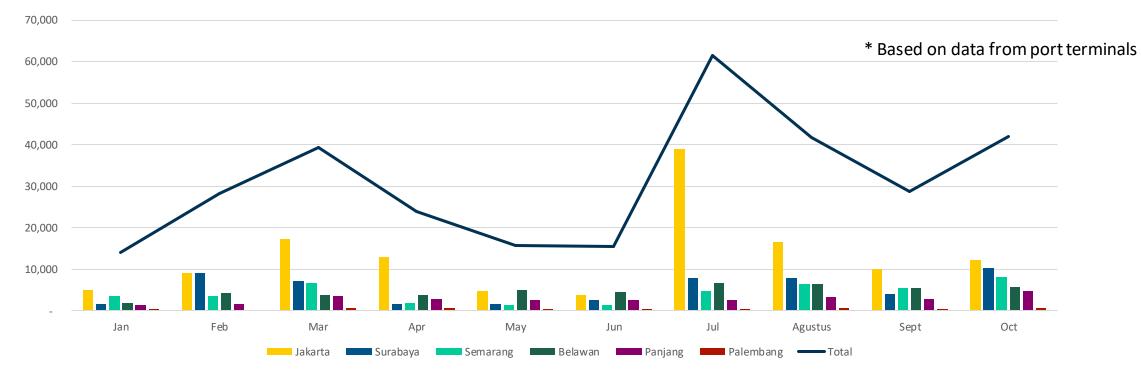


* Based on data from the Coordinating Ministry for the Economy in Indonesia

REPOSITIONING OF CONTAINERS TO INDONESIA'S MAIN PORTS JANUARY TO OCTOBER 2020



	Jan	Feb	Mar	Apr	May	Jun	Jul	Agustus	Sept	Oct
Jakarta	5,031	9,190	17,379	12,899	4,721	3,824	38,943	16,505	10,194	12,176
Surabaya	1,631	9,092	7,240	1,777	1,707	2,574	7,929	7,992	4,154	10,319
Semarang	3,497	3,586	6,599	1,992	1,447	1,473	4,747	6,562	5,524	8,274
Belawan	1,967	4,283	3,844	3,848	4,969	4,459	6,642	6,584	5,496	5,671
Panjang	1,326	1,751	3,524	2,787	2,517	2,636	2,731	3,371	2,902	4,880
Palembang	550	300	650	650	465	435	546	765	540	610
Total	14,002	28,202	39,236	23,953	15,826	15,401	61,538	41,779	28,810	41,930



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Sensitivity:Internal

SOLUTIONS FOR DEALING WITH SCARCITY OF CONTAINERS & SHIP SPACE (FOR CARGO THAT IS READY FOR EXPORT)



Exporters to sit down with international Main Line Operators

Assess if need to change contract with foreign shipping line

3

2

1

Mapping of containers needed and export destination countries



SOLUTIONS FOR DEALING WITH SCARCITY OF CONTAINERS & SHIP SPACE (SHORT TERM)



Exporters to conduct a long-term forecast

Relaxation of port charges for container repositioning

Change of container types

Shorten the provision of free time demurrage facilities for imported containers



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