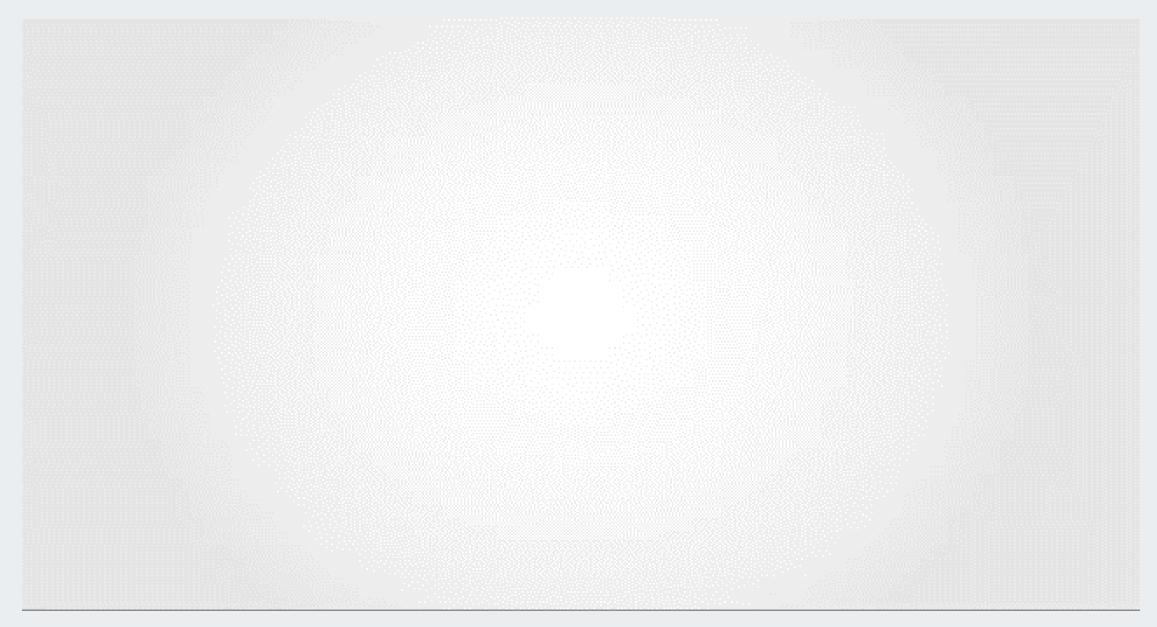




## **IoT Illustration**





### **IoT Definition**

#### IoT: What is involved



Sense

Data is gathered, processed, filtered, & transmitted by a connected device.



Data passes over networks, which may be Wi-Fi, cellular, mesh radio, satellite, or Transport fixed line.



Store

Information from across the IoT network is gathered and stored, often in the cloud.



Insight

Through analysis or automated processing, insights are extracted and presented.



Action

Based on insights, alerts sent to people, enterprise systems, or devices to take action.



Share

IoT data is exchanged with other systems, monetizing and enriching it with 3rd party data.

### IoT: Solution characteristics "AAA"



Connected asset able to sense something about its surroundings (e.g. location, proximity, temperature, humidity, light levels or motion...)

Aware

If it doesn't sense something, it might not IoT



Autonomous

Data from an asset transferred to processing application automatically

Without connectivity, it's not IoT.



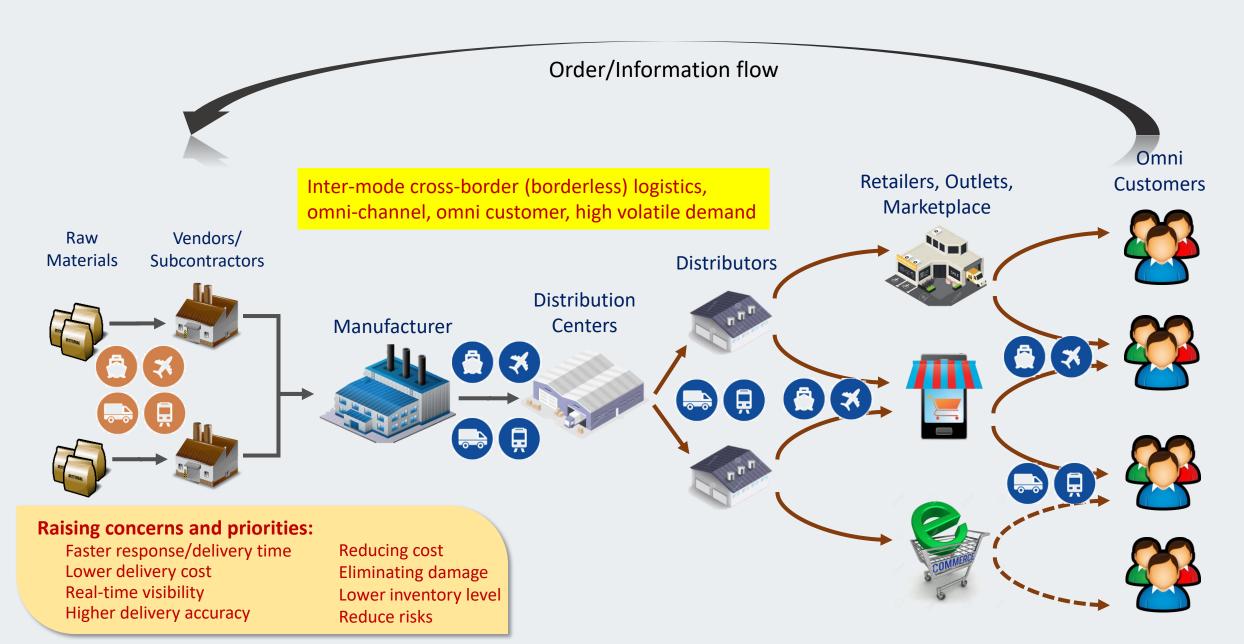
- IoT isn't just about gathering data its about using it for better decisions
- Analysis of the data must be integrated into business processes

#### Actionable

If the data is not actionable, by you or a third party, it's not IoT

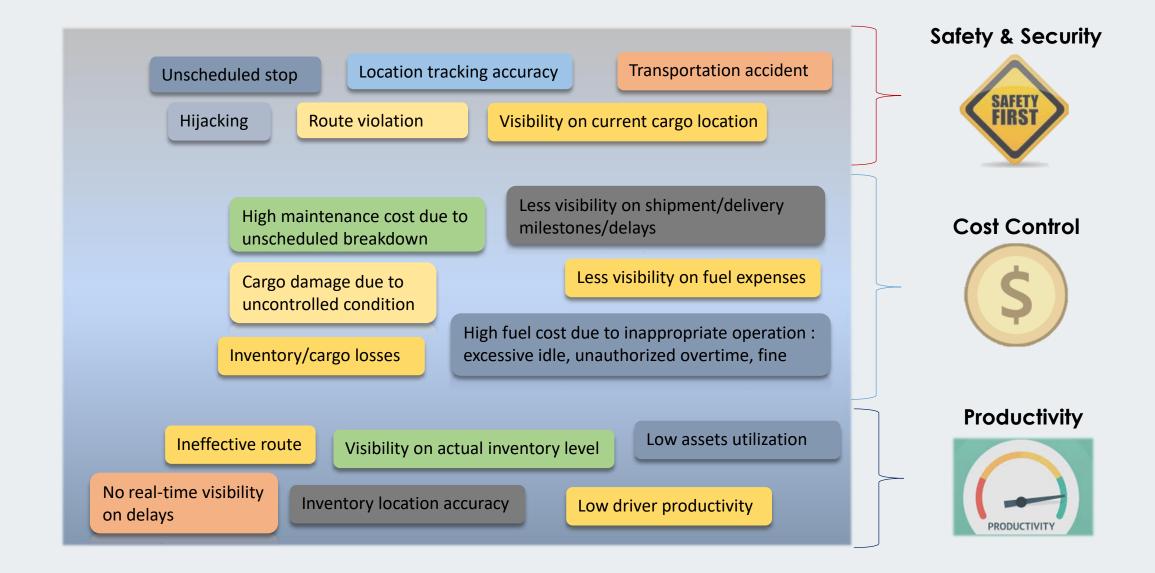


## **Typical Supply Chain Nowadays**





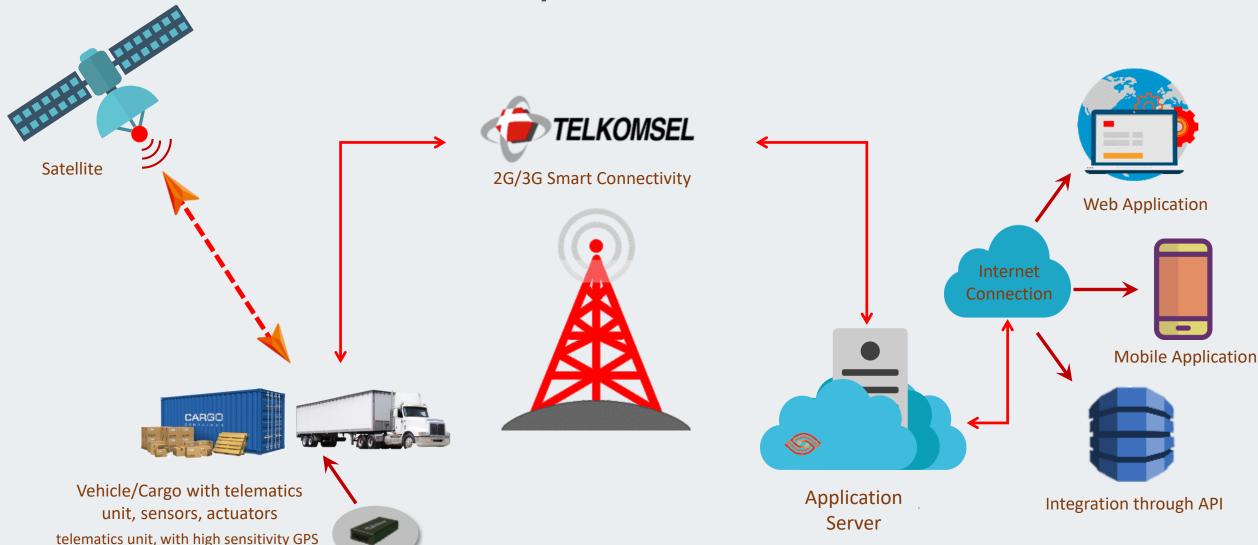
## Typical Challenges in Supply Chain & Logistics







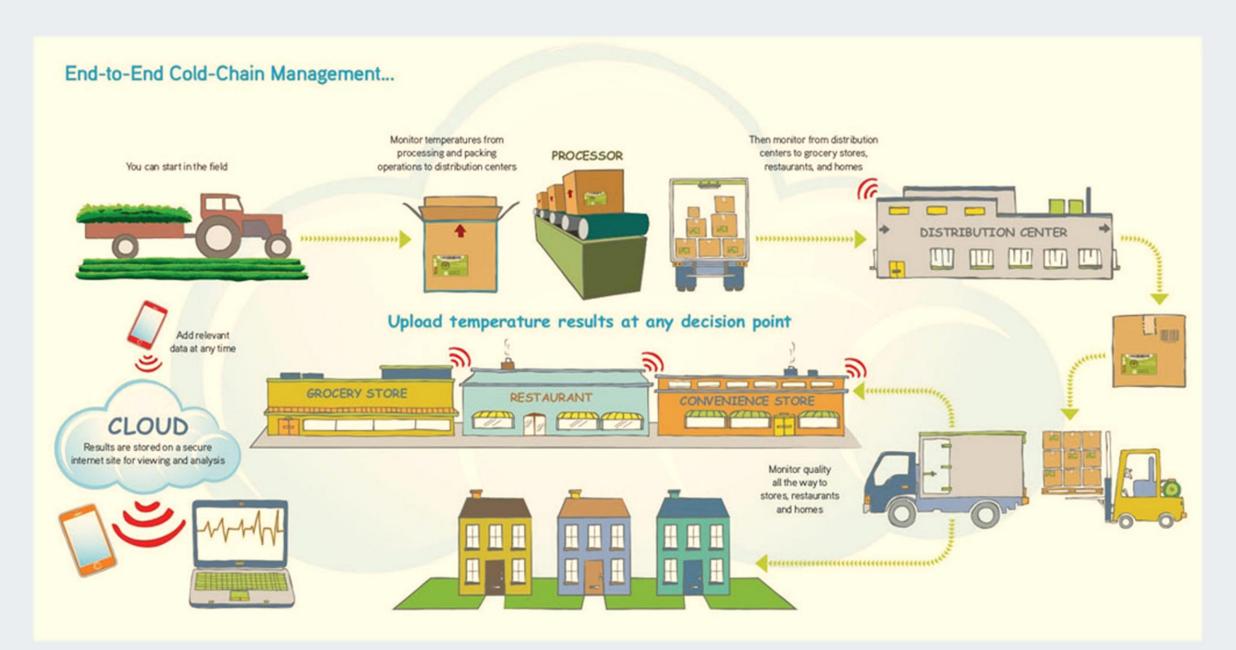
# IoT works by orchestrating assets, telematics, sensing & actuator devices, network connectivity and application platform





## **IoT Use Cases in Cold Chain Logistics**







## **IoT Use Cases in Cold Chain Logistics**





In Warehouse, In-Transit, and In-Stores

**Data loggers**, which have dominated the cold chain industry for decades, have major drawbacks. For example, you only have "after the fact" temperature trails. These are less meaningful, since your goods may already have been compromised, spoiled, or contaminated.

**IoT for Inventory & Asset Monitoring Solution** provides end to end visibility and condition monitoring across your temperature-sensitive supply chain — in your warehouse, in-transit, or the point of customer sale. Using smart Gateway and smart Beacon solutions, users can **monitor perishable goods at an item-level granularity**. Plus, with the central IoT Platform, users can **take immediate action across the chain of custody** when any of the package conditions, such as changes in temperature or humidity, threaten its integrity.

Truck based GPS and or warehouse temperature monitoring systems can provide data about the cold storage at a macro level (such as a truck or a particular region in the warehouse), and not at a package level despite temperature variations even within enclosed environments.

#### **INDUSTRY APPLICATION**

- ✓ Pharma & Life Sciences
- ✓ Consumer Goods
- ✓ Food & Beverage
- ✓ 3PL & Logistics
- ✓ Fresh & Frozen Foods

#### **REPORTS**

- ✓ Temperature with accuracy of ±0.1 °C
- ✓ Humidity with accuracy <2%
- ✓ Pressure with accuracy ±0.25% (1m in 400m)
- ✓ Package-wise reports

#### **ALERTS**

- ✓ Temperature excursion (including MKT)
- Humidity excursion
- Pressure excursion
- Door open sensing (using light sensor)
- Package-level excursion alerts



## Real time Asset & Inventory Monitoring



Warehouse, Yard, Field, In-Transit and more

**Telkomsel** Inventory & Asset Monitoring Solution is used to track, alert, analyze and improve security, condition, and efficiency with individual asset-level visibility both inside buildings and at outdoor facilities.

Monitoring Goods, Assets, and More..

## **IoT API Platform** (Processing gateway data and 3<sup>rd</sup> party data into actionable intelligence for better decisions) Mobile Tags Warehouse **In-Transit Moving Asset Fixed Asset**

Worldwide real-time location and condition monitoring

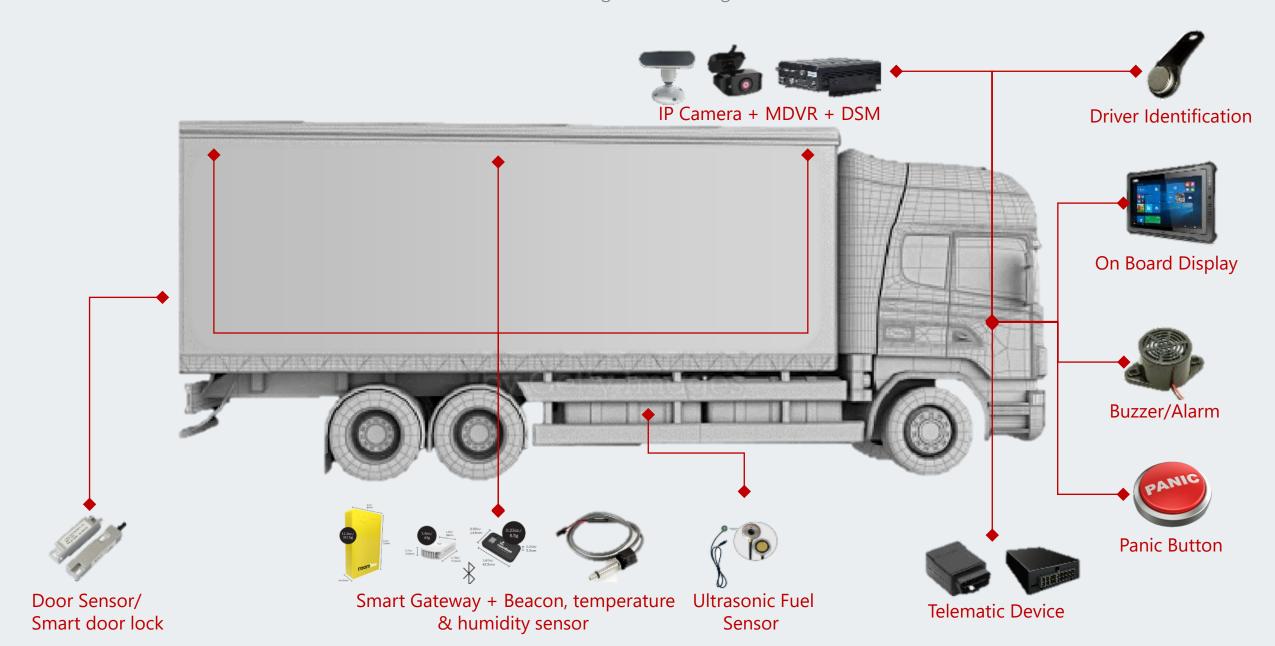
- Cloud-based technology for easy integration quick deployment
- Cost-effective, scalable ondemand service business model
- Enterprise-class IoT as a fully managed service



## Various Instruments Used for IoT on Mobile Assets



In-Transit Tracking & Monitoring





## FleetSight telematic unit with leading technologies





#### **KEY FEATURES**

- Packet data (GPRS, CDMA 1xRTT, or HSPA) and SMS-based messaging
- Internal or external cellular and GPS antennas
- ☐ High sensitivity GPS (-162 dBm tracking)
- Low power sleep modes
- ☐ Internal or external cellular and GPS antennas
- ☐ Internal 1000 mAh back-up battery
- 3-axis accelerometer for motion, hard braking/acceleration, and impact detection
- ☐ Voltage monitoring and low battery notification
- □ 20,000 buffered messages for data logging during coverage loss
- ☐ 32 built-in geo-fences
- Dual serial ports
- □ PEG<sup>™</sup> exception-based rules
- Automatic, over-the-air unit configuration on power-up (PULS™)
- □ Over-the-air firmware download (PULS™)
- Web-based device management (PULS™)

#### **COMPREHENSIVE I/O**

- Digital Inputs : 5 (1 fixed bias low, 4 programmable bias)
- Digital Outputs : 3 relay driver (200 mA)
- ☐ Serial Interface : 2 (1 TTL serial, 1 switched power TTL)
- Analog Inputs : 2 (1 internal VCC monitor, 1 external A/D input)
- 1-Wire® Interface : Driver ID, temperature sense
- Status LEDs : GPS and cellular

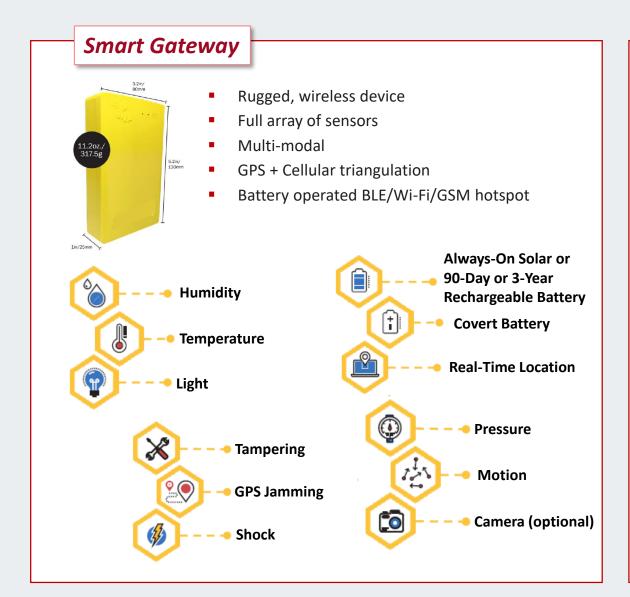
#### **OPTIONAL FEATURES/FUNCTIONS**

- ☐ Driver ID with 1-wire® protocol
- Temperature sensing via 1-wire® protocol
- ☐ Internal or external GPS and cellular antennas
- NMEA data via serial
- External A/D input
- Serial cables
- ☐ Piezo speaker (buzzer) & panic button
- ☐ Power harness with two (2) 3A fuses



## Hardware Specification

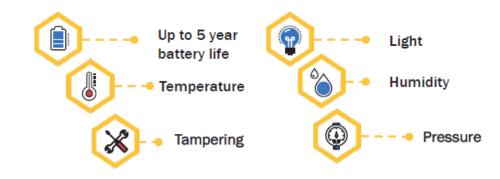




## 0.93in/ 43g 0.93in/ 23.5mm 0.23oz./ 6.5g 0.21in/ 1.67in/ 42.5mm 1.67in/

**Smart Beacon** 

- Bluetooth Low Energy (BLE) based discreet, lightweight wireless package/item monitoring device
  - Location reporting through the Smart Gateway or Smartphone
  - Sensor data logging (11,000 readings) & buffering
- NIST traceable and 3-point calibration certificate of validation for pharma and cold chain applications
- Non Lithium Ion AAA battery for shipment compliance
- IP 66 Rated
- Disposable, reusable, or returnable





## **Event-triggered Delivery Milestone Update**



#### **Data captured:**

- Vehicle/driver matching & availability
- Realtime location and status of vehicle
- Transit data (mileage, speed, route, acceleration, braking, etc)
- Productivity data: travel time, waiting time, loading time, unloading time
- Door open/closed
- Cargo temperature (for cold chain)

#### **Event for alert:**

- Driver acknowledge order assignment
- Truck enrouted to pick up point via designated route (defined as route geofence)
- Vehicle leaving truck pool (defined as Point of Interest)
- Vehicle arriving at pick-up point warehouse (defined as Point of Interest)
- Door truck opened for loading
- Door closed and sealed
- Truck leaving warehouse and enrouted to drop point via designated route
- Truck arriving at drop point
- Truck waiting and queueing for unloading
- Door truck opened for unloading
- Truck leaving drop point and enrouted to next stop.

### <u>Useful insights generated from data:</u>

- Vehicle/Driver productivity
- Fuel consumption during in-transit or idle
- In-transit time for each trip
- Waiting time for each activity at pick up/drop point
- Loading/unloading time
- Driving behavior
- Route adherence
- Details of unauthorized stops/route
- Details of unauthorized door open



## **Condition Monitoring for Refrigerated Vehicle**

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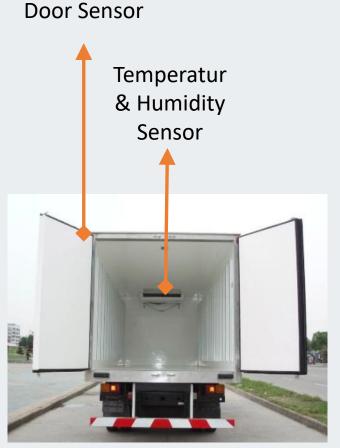
#### Solutions:

- Real-time location
- Temperature monitoring
- Door (open-close) activity
- Refrigerator engine activity (on-off)
- Fuel management & monitoring
- Detailed activity reporting

#### Optional Solution:

- Distribution Management Solution







## Sensor Value Visualization Profile and All Sensor Value



		Unit Name					×	
Device Profile		Unique ID 356173063241884		106.7409123 -6.3669511		Imei 356173063238617		
		Simcard +6281196904244						
						Rest	ore custom fields	
		Select counters to watch:						
Counter Sensor		GPRS traffic counter 3375 KB	Mileage counter 139281 km	Engine hours counter 432.161944444 h				
		Select sensors to watch:						
Sensor Value		Temperature 200 °C	Door sensor Closed	Ignition Off	Example name 3375	Example name 139281	Example name 432.161944444	
						Cancel	ОК	

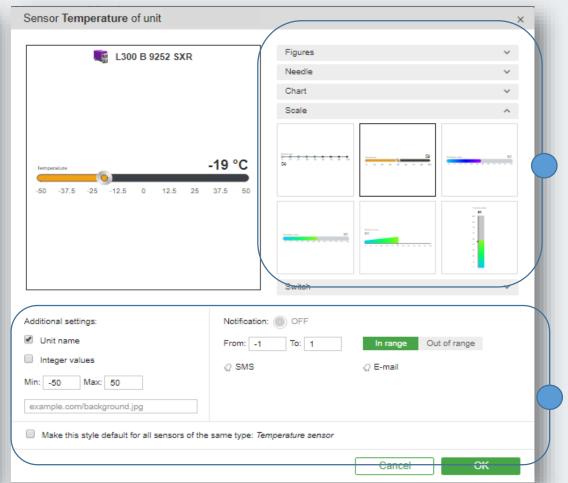


## Sensor Value Visualization Temperature Sensor Chart

Visual Mode

Visual Setting

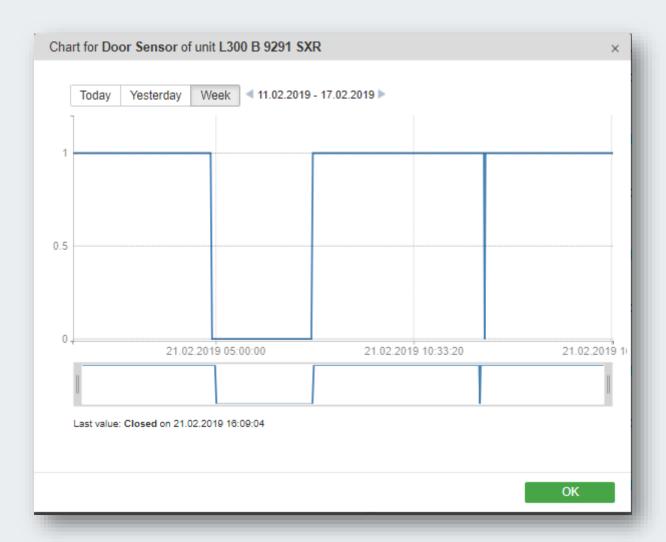






## Sensor Value Visualization Door Open/Close Activity

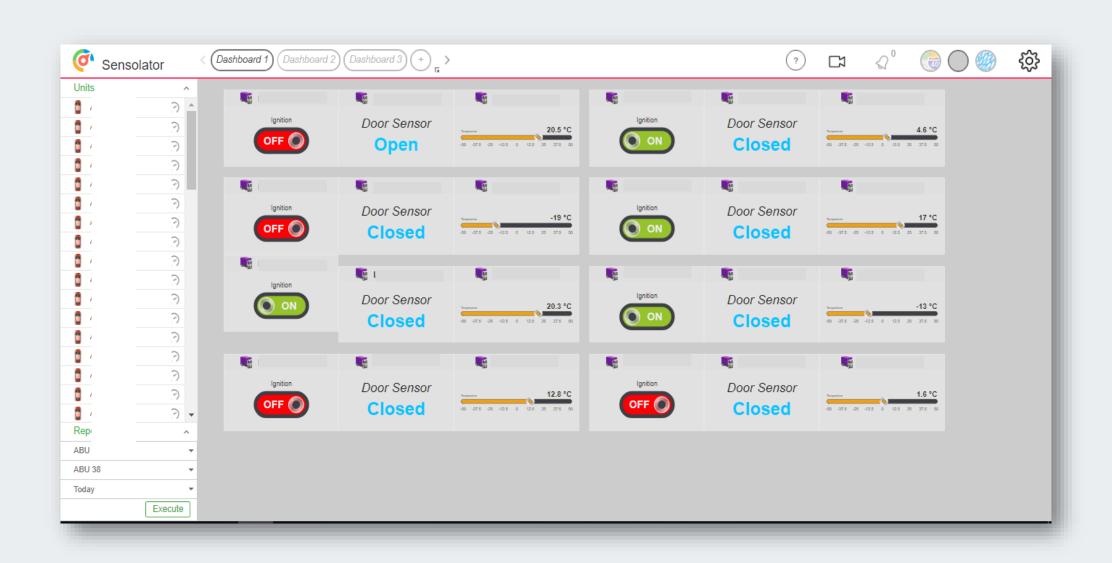






## **Condition Monitoring for Refrigerated Vehicle**

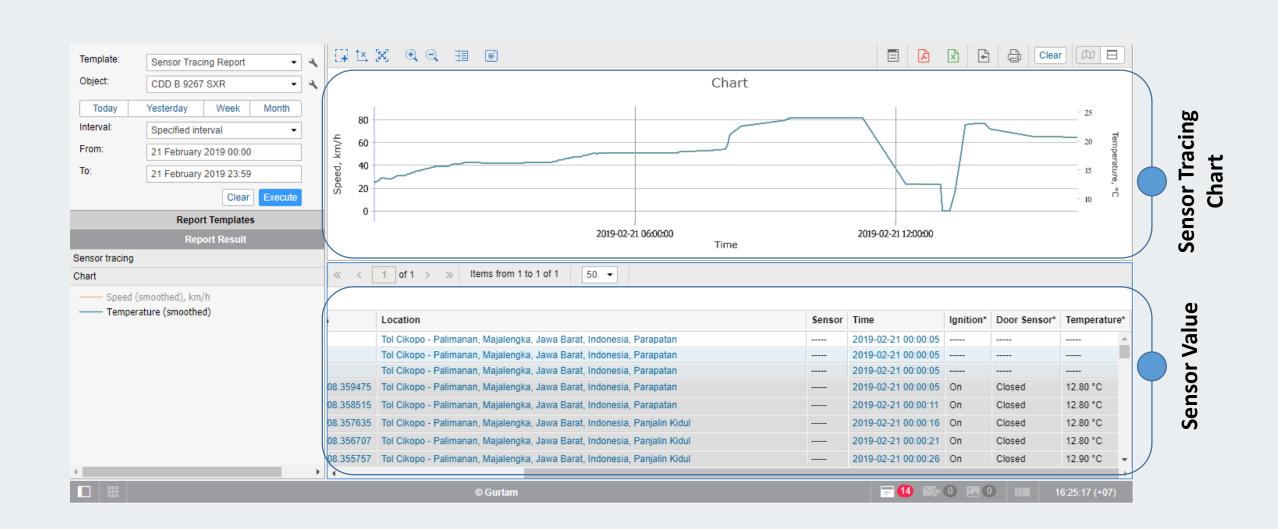






## **Sensor Tracing Report**







## Cold Chain Monitoring (1/2)



Use Scenario

#### **Pain Points**



- No real-time temperature data from data-loggers:
  Spoilage is known but not preventable
- Dependence on vehicle based sensors for realtime info: Prone to outage or tamper
- No reliable method for tracking temperature in multi-modal situations
- Loss and wastage of goods due to spoilage



#### Benefit



- Ability to prevent spoilage through realtime temperature, Mean Kinetic Temperature (MKT), humidity and pressure spikes
- ✓ Multi-modal in-transit, in-warehouse, and at pointof-sale cold chain integrity
- Ensuring top product quality standards throughout the supply chain

#### **Approach**



- 1. Configuration of rules of safe conditions thresholds –Temperature, Humidity, Pressure
- Real-time foresights into location, time, cause and extent of excursions of including excursion of Mean Kinetic Temperature (MKT) violations of in-transit goods, warehouse or store refrigerators
- 3. Ops Team actions by contacting concerned parties and normalizes the excursion
- 4. Goods are saved from spoilage and quality standards met across the supply chain. Company sponsored refrigerators are well-utilized at point of sale



## Cold Chain Monitoring (2/2)



Use Scenario

#### **Dashboard**





Vaccines manufacturer need an environment of 2-8°C. During excursions, their ground operations team coordinates with the logistics provider to fix the air-conditioning on the road or have the goods re-routed to the nearest warehouse. In rare cases where goods are not salvageable, re-shipments are planned on-time to ensure customer satisfaction.

#### Reports

- ☐ Temperature with accuracy of ±0.1 °C
- ☐ Humidity with accuracy <2%
- Pressure with accuracy ±0.25% (1m in 400m)

#### **Alerts**

- Temperature excursion (including MKT)
- Humidity excursion
- Pressure excursion
- Door open sensing (Using light sensor)



