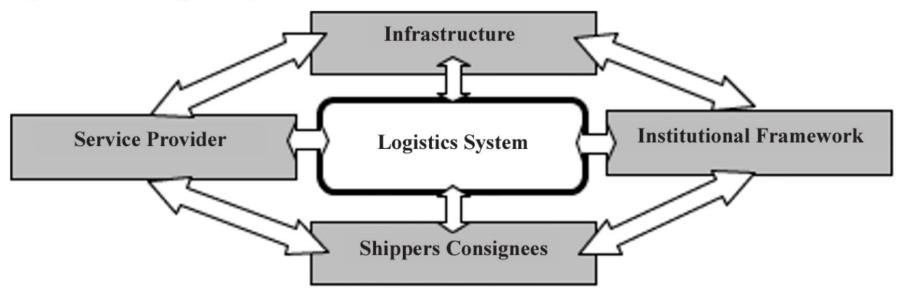
# Laos Logistics Development and Trade Facilitation Challenges

By Sakhone Philangam
Managing Director - Lao Logistics Group
LIFFA Board Member

## > 4 dimensions of Logistics Systems

- Institutional Framework
- Infrastructure
- Cargo Volume
- Services provider

Figure 2: Macro Logistics System



Source: Banomyong (2008)

### > 4 dimension – Institutional Framework

- □ GMS CBTA
- ASEAN framework
- Bilateral
- Multilateral

### I – Physical Connectivity

Framework: GMS - CBTA

#### **Corridors and designated road:**

□ NSEC: R3

Chiangkhong-Bokeo & Boten-Mohan

□ EWEC: R9

Mukdahan-Savannakhet & Dansavan-Laobao

#### **Recent Development:**

Land connectivity: Proposal to include R8 & R12 to

**EWEC** 

Checkpoints: 4

Vehicle quota: Subject to quota

Validity: Cross Border and Transit Cargo

Bottleneck: Lack of Infrastructure
Opportunity: Free flow of goods

#### **Benefit to Laos:**

- Revenue: No(except for cross docking, LOLO operations)

- Technical requirement: Standard GMS, port to port

- Accessibility: Along the corridors only

- Cargo type: Sealed/containerised FCL,



### **II - Physical Connectivity**

Framework: Bilateral

#### **International Cross -Border Checkpoints:**

Cambodia - 1, China - 1, Myanmar - 1

□ Thailand: 11

□ Vietnam: 16

#### **Recent Development:**

Infrastructure: 2 new bridges completed

Institutional: single inspection area

Vehicle quota: Unlimited

Validity: Cross Border Cargo Only

Bottleneck: Lack of backload

Opportunity: Import for Re-export

#### **Benefit to Laos:**

- Revenue: Yes - import for re-export fee

- Technical requirement: No

- Accessibility: all domestic locations

- Cargo type: LCL, FCL, Bulk, Special/OOG



### 4 dimension – Infrastructure

- Two more bridges over Mekong river. Lao Myanmar
   Friendship Bridge and Pakbeng Bridge.
- Distance to seaport VS convenience to be considered.
   Laemchabang is still advantageous compared to VN ports.
- Facilitation upon the Implementation of NSW and SWI, CCA (at Denesavanh/Lao-Bao)
- Condition of road: Improvement needed on Road No. 3 and
   No. 8

### 4 dimension – Cargo volume (shippers/consignees)

- Huge volume of minerals from Central Laos
- Banana and watermelon from Northern Provinces
- Potentially high volume of cargo exported from Thailand to Vietnam and China
- SEZ of Savannakhet is booming, foreign investors increasing
- Imbalanced Cargo volume

### 4 dimension – Logistics Service Providers

- Existence of strong National of Freight Forwarders
   Association LIFFA
- □ Free truck movement on EWEC corridor
- Import for re export
- Expertise of freight forwarder/services providers
- LLG

### Trade Facilitation Latest Updates

#### **Progress made:**

- CBTA finally ratified by Thailand in March 2015
- SSI implemented at Danesavanh-Laobao checkpoints reducing cargo inspection time by one third from 90 minutes to 29 minutes
- ASYCUDA deployed at 23 checkpoints and go lived on 11 checkpoints.
- 93% of TF implementation rate. Mainly qualitative (6 strategies)

#### **Pending:**

- Vietnam constraint:
  - Speed limit (in VN) affecting of transit time
  - Port congestion/capacity
- Cumbersome of Transit documentation/regulations. Opportunity for paperless.
- Trans-shipment of goods at the border still required (Thai to VN truck) due to convenience.
- Limited operating time for the crossing border
- □ Lao National Single Window on going but expensive!